
Boosting AI Success Through Data Culture

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Chief Technology Officer

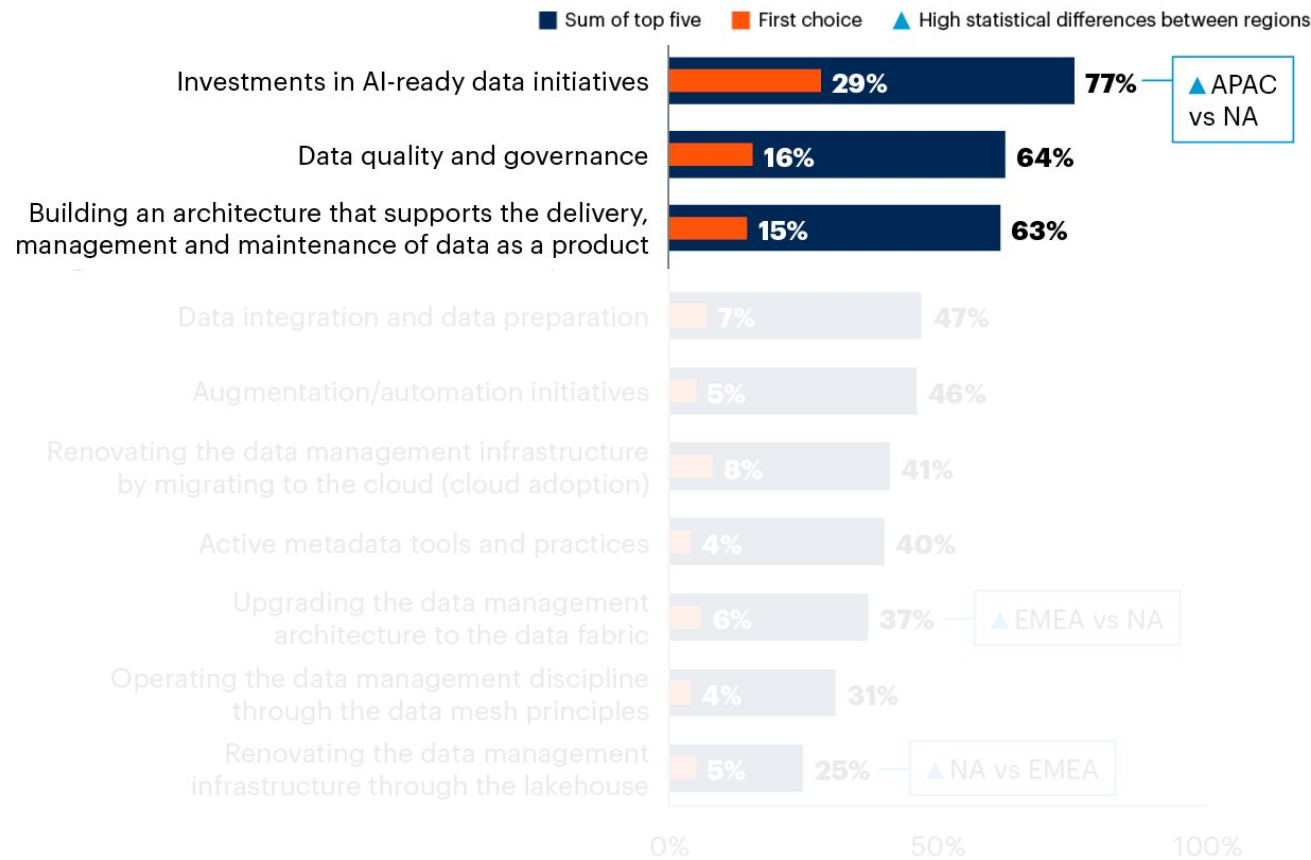
What does success look like?

1. Decisions Start with Data, Not Opinions
2. Data is Accessible and Trusted
3. Data Literacy is Woven into Every Role
4. There's a Shared Language Around Data
5. Data Champions Exist at Every Level



Investment Trends

Top 5 Investment Trends in the Next 2-3 Years



n = 247; all respondents excluding "not sure"

Q: What do you think are the top 5 investment trends for data management leaders in the next 2-3 years?

Source: 2024 The Evolution of Data Management Survey

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Gartner

AI in 2025: From pilot projects to enterprise-wide adoption

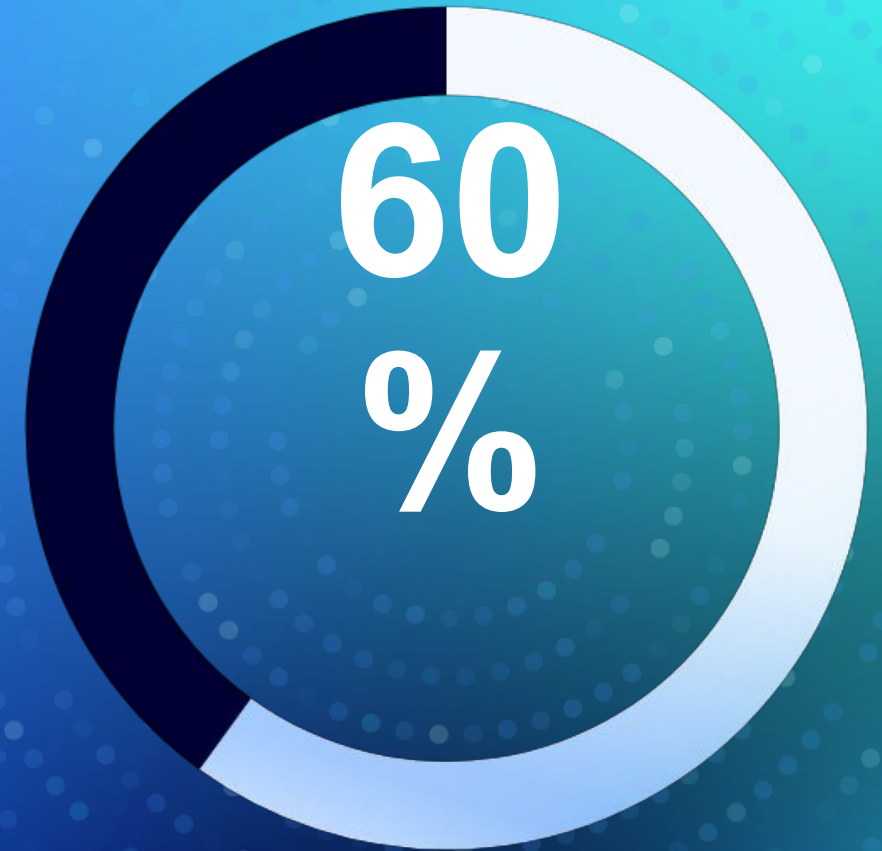
**76% deployed AI
in 1-3 use cases.**

**50% expect to fully deploy
AI within two years.**

Source: A playbook for crafting AI strategy, [MIT Technology Review](#)

How 'at risk' are your AI projects?

“Through 2026, those organizations that don’t enable and support their AI use cases through an AI-ready data practice will see over **60% of AI projects fail to deliver on business SLAs and be abandoned.**”



Gartner, “A Journey Guide to Delivering AI Success through ‘AI-Ready’ Data” by Ehtisham Zaidi, Roxane Edjlali, 18 October 2024.

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Any application that relies
on good data is going to fail **without
the right data governance.**

Actian 2025 Data Governance Research



Actian commissioned research
+ to assess data management
and governance challenges

Surveyed 600 senior respondents
from 7 countries and 7 industries

Why prioritize data governance?

Priority	Overall
Improved data quality	61%
Implementing AI	58%
Improved trust in data / decisions	47%
Improved compliance	42%
Improved Business Results	41%
Improved time to value	38%
Reduced data management costs	36%
Improved supply chain / ecommerce performance	31%
Accelerated speed to market	30%

Source: Actian 2025 Data Governance Research

Where are companies stuck?

Data Management

AI

Data

Architecture
Staff Training/Literacy

Data Quality

Governance

Culture and Organizational Readiness

“We have huge amounts of data... but our teams can’t access it or trust it. That has to change.”

Jim Farley
CEO, Ford

Stuck? You're not alone

“We tried to become a software and analytics company... but we didn't realize how hard it would be to transform the culture.”

General Electric (GE) –
Jeff Immelt (Former CEO)

“Data doesn't create value unless it's in the hands of the people who make decisions.”

Procter & Gamble –
Filippo Passerini (Former CIO)

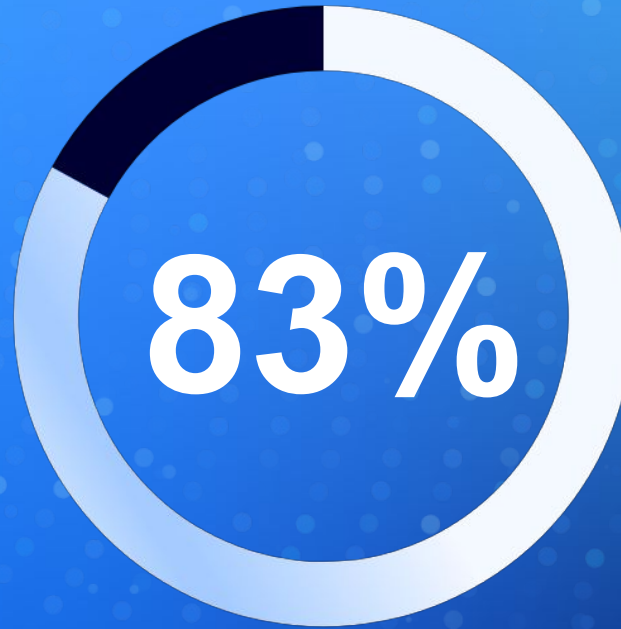
“The challenge isn't technology—it's culture. To become truly data-driven, you have to change how people think, act, and lead.”

Lloyds Banking Group – Zaka Mian

Challenges to Overcome



Have data management
challenges



Governance
and compliance

Scale and Complexity

Access and Security

Quality and Trust

Skills and Culture

Impact of improving data governance



93% anticipate significant or solid improvements in:

AI enablement

Data quality

Maturity Disconnect



C-suite respondents
rate maturity at **4.34**

Managers rate it at **3.88**



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